

TEX USERS GROUP
Profit & Loss Prev Year Comparison
January through December 2019

Jan - Dec 19 Jan - Dec 18 % Change

Ordinary Income/Expense

Income			
Membership Dues	76125	77825	-2%
Product Sales	5238	3672	43%
Contributions Income	13995	9463	48%
Annual Conference	-2685		-100%
Interest Income	1934	870	122%
Advertising Income	345	270	28%
Total Income	94952	92101	3%
Cost of Goods Sold			
TUGboat Prod/Mailing	18836	17410	8%
Software Production/Mailing	2194	2550	-14%
Postage/Delivery - Members	2236	1470	52%
Lucida Sales Accrual B&H	1965	1465	34%
Member Renewal	420	317	33%
Total COGS	25651	23211	11%
Gross Profit	69301	68890	1%
Expense			
Contributions made by TUG	1000	2000	-50%
Office Overhead	13642	14301	-5%
Payroll Exp	63091	63078	
Interest Expense	24	4	540%
Total Expense	77757	79383	-2%
Net Ordinary Income	-8456	-10493	19%
Other Income/Expense			
Prior year adjust	-78		-100%
Total Other Income	-78		-100%
Net Other Income	-78		-100%
Net Income	-8535	-10493	19%